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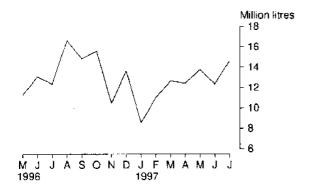
SALES OF AUSTRALIAN WINE AND BRANDY BY WINEMAKERS, JULY 1997

SUMMARY OF FINDINGS

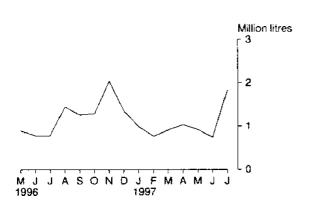
DOMESTIC SALES OF AUSTRALIAN PRODUCED WINE

Trend Seasonally adjusted 35 30 25 M J J A S O N D J F M A M J J 1996

EXPORTS OF AUSTRALIAN PRODUCED WINE



WINE IMPORTS CLEARED FOR HOME CONSUMPTION



DOMESTIC SALES

The trend estimate for the total domestic sales of Australian produced wine fell by 0.8% in July. The trend shows 4 months of weak decline.

The seasonally adjusted estimate for the total domestic sales of Australian produced wine was 28.6 million litres, a rise of 6.7% on the previous month. Any increase in the seasonally adjusted estimate for August will return growth to the trend series.

In original terms, there were 32.1 million litres of Australian produced wine sold domestically during July, up 23.7% on June and 4.4% on July 1996.

EXPORTS

A total of 14.6 million litres of Australian wine valued at \$63.0 million were exported in July. This is 18.4% more in quantity and 20.7% more in value than reported in June.

Of the July exports, the United Kingdom received 47.4%, the United States of America 16.5% and New Zealand 10.8%.

IMPORTS CLEARED FOR HOME CONSUMPTION

Australia cleared 1.8 million litres of imported wine for home consumption in July, up 146.7% on June and 133.0% on July 1996. The majority of these imports were for table wine (73.9%) while sparkling wine accounted for a further 22.4%.

July imports cleared for home consumption were valued at \$8.0 million, with the average value per litre being \$4.34. This compares with \$5.25 in June and \$4.71 in July 1996.

INQUIRIES

- for more information about statistics in this publication and the availability of related unpublished statistics, contact Peter Carmalt on Adelaide (08) 8237 7632 or any ABS State Office.
- for information about other ABS statistics and services please refer to the back of this publication.

DOMESTIC SALES OF AUSTRALIAN PRODUCED TABLE WINE, ORIGINAL DATA

	3 months e	nded July		
Table wine	1996	1997	% change	
	'000 L	'000 L		
White — bottles 1 litre and under	12 151	12 696	4.5	
White — other containers	33 154	32 569	-1.8	
Total white	45 305	45 265	-0.1	
Red — bottles 1 litre and under	10 064	11 917	18.4	
Red — other containers	9 886	12 497	26.4	
Total red	19 950	24 414	22.4	
Total table wine (includes Rosé)	66 543	70 884	6.5	

Total sales of Australian produced table wine rose by 6.5% in the past 3 months compared with the same period 12 months ago. White table wine sales fell by 0.1% with a 4.5% rise in bottle sales offset by a fall of 1.8% in sales of other containers (mostly soft packs). Red table wine sales rose by 22.4%, with bottle sales up 18.4% and other containers up 26.4%.

The volume of wine sales reported above does not include any quantity of imported wine that may have been blended with the Australian product.

WINE AVAILABLE FOR CONSUMPTION IN AUSTRALIA, ORIGINAL DATA

Period	Domestic sales of Australian	Imports cleared for	Available for
1994-95	313 357	14 057	327 414
1995-96	309 462	20 256	329 718
1996-97	332 786	r13 589	r346 3 75
1996			
3 months ended July	81 813	2 479	84 292
1997			
3 months ended July	86 053	3 510	89 563

There was an increase of 5.3 million litres (6.3%) in the wine available for consumption for the 3 months to July compared with the same period a year ago. This resulted from an increase of 1.0 million litres (41.6%) in imported wine and an increase of 4.2 million litres (5.2%) in the domestic sales of Australian produced wine.

DISPOSALS OF AUSTRALIAN PRODUCED WINE, ORIGINAL DATA

Period	Domestic sales of Australian	Exports of Australian	Total
1994–95	313 357	113 663	427 020
1995-96	309 462	129 671	439 133
1996-97	332 786	r154 355	r487 141
1996			
3 months ended July	81 813	36 683	118 496
1997			
3 months ended July	86 053	40 759	126 812

There was an increase of 8.3 million litres (7.0%) in the disposal of Australian produced wine for the 3 months to July 1997 compared with the same period a year ago. This increase is a result of a rise of 4.2 million litres in the domestic sales of Australian produced wine combined with a rise of 4.1 million litres (11.1%) in exports.

DOMESTIC SALES OF AUSTRALIAN WINE AND BRANDY BY WINEMAKERS

	Wine type	Wine type							Total wine			
Períod	Table	Fortified '000 L	Spark- ling '000 L	Carbon- ated '000 L	Flavoured ¹	Vermouth '000 L	Original '000 L	Seasonally adjusted '000 L	Trend estimate ² '000 L	- <i>Brandy</i> ³ '000 L a		
1994–95	251 586	27 000	28 000	3 434	2 218	1 119	313 357			1 188		
1995-96	247 274	25 865	30 148	3 089	2 087	999	309 462		,,	1 113		
1996–97	268 455	25 628	32 062	3 431	2 184	1 027	332 786			987		
1995–96—												
May	22 417	2 734	2 060	248	209	81	27 750	28 392	26 765	96		
June	19 083	2 333	1 465	227	153	70	23 331	24 479	27 017	83		
19 96 –97—												
July	25 043	3 070	2 014	244	238	123	30 732	27 554	27 305	109		
August	22 614	2 160	2 254	199	205	71	27 503	28 495	27 550	104		
September	21 690	1 872	3 059	322	152	64	27 159	27 415	27 742	66		
October	22 193	2 119	3 777	335	178	86	28 688	28 237	27 872	87		
November	27 834	2 357	4 618	453	215	117	35 594	29 663	27 908	104		
December	25 7 98	2 376	5 537	512	208	121	34 551	24 454	27 943	122		
January	14 677	1 297	1 570	163	179	91	17 976	28 415	27 961	54		
February,	21 041	1 510	1 804	286	112	81	24 833	29 387	28 042	65		
March	22 674	1 630	2 171	193	136	61	26 866	29 086	28 085	64		
April	20 373	2 350	1 787	183	175	59	24 928	26 283	28 075	72		
May	22 899	2 538	1 983	261	210	120	28 011	28 969	28 016	71		
June	21 620	2 350	1 489	280	175	32	25 945	26 811	27 994	69		
1997~ 98												
July	26 365	2 976	2 100	263	259	134	32 097	28 610	27 762	103		

DOMESTIC SALES OF AUSTRALIAN FORTIFIED AND SPARKLING WINE AND VERMOUTH BY WINEMAKERS

	Fortified	wine									
	Sherry	Sherry			Dessert wine			Sparkling wine ¹		Vermouth	
Period	Dry	Medium	Sweet	Port	Muscat	Other ³	Bottle fermen- tation	Bulk fermen- tation	Dry	Sweet	
	'000 L	'000 L	,000 F	'000 L	'000 L	'000 L	,000 F	'000 L	'000 L	'000 L	
1994-95	1 833	2 331	5 947	15 634	1 104	151	23 629	4 371	494	624	
1995–96	1 785	2 291	5 592	15 096	1 003	98	22 923	7 226	440	559	
1996–97	1 598	2 205	5 209	15 454	1071	91	22 878	9 183	447	580	
1995-96—											
May	153	212	585	1 674	101	8	1 533	527	36	44	
June	137	182	489	1 441	77	6	1 108	357	30	40	
1996-97—											
July	190	283	654	1 802	132	9	1 544	470	56	67	
August	130	168	364	1 388	101	10	1 609	644	31	40	
September	115	160	359	1 1 45	89	5	2 118	941	36	28	
October	155	204	487	1 174	91	9	2 797	980	29	56	
November	130	203	493	1 432	90	9	3 421	1 197	51	66	
December	129	190	457	1 497	93	10	3 853	1 683	56	65	
January	94	122	306	704	65	6	1 057	512	n.p.	n.p.	
February	116	129	323	873	63	5	1 316	488	30	51	
March	110	155	325	968		6	1 635	536	29	32	
April	137	200	515	1 402	89	6	1 350	437	27	32	
May	167	214	489	1 552		9	1 300	683	53	67	
June	124	177	438	1 518	85	8	878	611	n.p.	n.p.	
1997-98											
July	172	246	565	1 852	131	9	1 545	556	63	71	

 $[\]frac{1}{2}$ Spritzig table wines are included with table wine. Includes semi-sweet and medium dry.

Includes wine cocktails, marsala, aperitif and tonic wines.

Trend estimates for the most recent months are provisional and can be revised as data for additional months become available. Quantities on which excise duty was paid. Data before July 1997 contained brandy made from fruit other than grape.

Includes madeira, tokay and white port.

DOMESTIC SALES OF AUSTRALIAN TABLE WINE BY CONTAINER TYPE

	WHITE WINE NOT EXCEEDING 1 DEGREE BAUMÉ ¹				WHITE WINE EXCEEDING 1 DEGREE BAUMÉ ¹					
Period	1 litre and under	Over 1 litre	Soft pack ²	Bulk ³	Total	1 litre and under	Over 1 litre '000 L	Soft pack ^a '000 L	<i>Bulk</i> a '000 L	Total
	'000 L	'000 L	'000 L	'000 L	'000 L	000 E	000 L	000 L	000 L	000 L
1994-95	49 063	964	110 435	3 730	164 192	2 794	n.p.	18 888	n.p.	21 970
1995-96	48 033	657	106 049	2 861	157 601	2 553	137	18 306	112	21 109
1996–97	52 492	607	106 501		162 061	2 490	n.p	19 992	n.p.	22 740
1995-96	2.007	6.2	0.500	161	13 799	221	9	1 771	11	2 012
vlay lune	3 997 3 307	53 45	9 588 7 976	173	11 500	155	n.p.	1 457	n.p.	1 630
1996-97	4 281	55	9 972	171	14 480	190	n.p.	1 672	n,p.	1 884
July August	4 281	42	8 703	186	13 306	202	n.p.	1624	n.p.	1 847
August Contombor	4 275	42 47	8 790	209	13 300	254	n.p.	1 559	n.p.	1 836
September			9 274	209 258	13 881	210	12	1572	11.p. 12	1 806
October	4 298	51 66								2 509
November	5 522	66	11 323	281	17 192	265	n.p.	2 219	n.p.	
December	5 842	61	10 294	373	16 570	332	n.p.	1 924	n.p.	2 287
lanuary '	3 189	43	5 612	432	9 276	161	8	1 2 1 7	9	1 395
February	4 699	56	8 225	128	13 108	173	n,p.	1 588	n.p.	1 777
March	4 53 1	47	9 285	123	13 986	177	n.p.	1 771	n.p.	1 967
April	4 079	37	7 542	86	11 743	206	n.p.	1 483	n.p.	1 710
May	4 042	55	8 845	130	13 072	178	n.p.	T 710	n.p.	1 911
lune	3 359	45	8 636	86	12 126	142	n.p.	1 652	n.p.	1 813
1997-98										
July	4 774	51	9 269	238	14 332	201	n.p.	1 789	n.p.	2 011
	RED	<u> </u>				ROSÉ				
	Glass con	tainers	_			Glass co	ontainers	_		
	1 litre	0	Coff			1 litre	Qver	Soft		
	and	Over	Soft	D. 11.3	Total	and			Bulk ³	Total
Period	under	1 litre	pacK ²	Bulk ³	Total	under	1 litre	pack		
	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	000 L	'000 L	'000 L	'000 L
19 9 4- 9 5	30 013	5 9 1	29 453	576	60 633	570	116	4 094	12	4 792
199596	33 172	420	29 964	313	63 869	535	n.p.	4 056	n.p.	4 695
19 96 –97	40 542	348	37 524	561	7 8 97 5	522	n.p.	4 050	n.p.	4 680
1995–96—										
May	3 1 39	43	2 988	31	6 200	n.p.	7	356	п.р.	407
June	2 644	28	2 908	24	5 6 04	36	n.p.	307	n.p.	349
1996-97										
July	4 281	36	3 800	29	8 146	49	n.p₊	475	n.p.	533
-	3 801	39	3 214	24	7 079	37	n.p.	338	n.p.	382
August Santambar	3 170	39 27	2 961	39	6 196	37	n.p.	294	n.p.	337
September Octobor			2 842	33	6 112	43	n.p.	343	n.p.	394
October	3 207	30			7 624	43 58		443		509
November	3 634	41	3 920	29			n.p.		n.p.	
December	3 413	30	2 994	56	6 492	71	n. p.	368	n.p.	450
January	2 122	15	1 579	55	3 771	35	n.p.	195	n.p.	235
February	3 153	23	2 581	54	5 811	38	n.p.	299	n.p.	344
Marah	3 395	25	2 892	57	6 369	34	n.p.	312	n.p.	352
March		25	3 106	61	6 568	38	n.p.	286	n.p.	352
March April	3 377						-	328	n.p.	385
April			3 738	66	7 532	51	n.D.	220	11.13.	JU.
	3 697 3 291	30	3 738 3 896	66 59	7 532 7 274	51 31	n.p. n.p.	370	n.p.	
April May June	3 697	30								
April May	3 697	30 27								407 414

^{1 1} degree baumé= 18 grams of sugar per litre.
2 Soft pack containers include all collapsible packs, plastic or otherwise.
3 Bulk includes rigid containers (plastic, steel, wood), tankers and cans.

4

WINE AND BRANDY: IMPORTS CLEARED FOR HOME CONSUMPTION AND EXPORTS OF AUSTRALIAN PRODUCE

	Wine type				Total wine		Brandy	
Period	Table	Fortified	Sparkling	Other	Quantity	Value	Quantity	Value
	,000 F	'000 L	'000 L	'000 L	000 L	\$'000	000 L al	\$'000
-				IMPORTS CL	EARED ¹			
L9 94 –95	9 398	272	3 065	1 322	14 057	61 057	590	7 266
1995-96	16 649	105	2 673	830	20 256	60 478	5 8 3	7 462
1996-97	10 105	105 105	2 387	993	r13 589	r66 509	628	7 889
1995-96—		_	400		200	4.005	F.4	500
May	700	9	132	58	899	4 065	51	588
lune	641	4	118	28	791	3 046	34	384
199697	-							
July	566	2	127	94	789	3 715	60	703
August	1 265	10	96	80	1 451	5 790	58	727
September	917	22	228	98	1 265	6 118	50	562
October	746	19	322	214	1 301	7 152	52	716
November	1 573	8	354	100	2 036	8 073	70	905
December	954	8	320	75	1 357	8 373	85	1 059
January	719	15	234	24	991	5 168	40	678
February	605	7	156	6	775	4 092	42	51.6
	r61.2	, 5	173	129	r919	r4 347	35	411
March				90	1 032	r5 260	45	571
April	820	2	121		927	4 513	45 46	547
May	744	4	132	47			46 46	547 495
June	583	3	124	34	745	3 910		495
1997-98-		_					<u> </u>	205
July	1 359	6	41.2	61	1 838	7 980	61	685
				EXPORT				
1994–95	105 542	2 475	5 10 9	537	113 663	385 704	36	812
1995–96	121 037	2 506	5 489	639	129 671	471 576	24	732
1996–97	r 144 854	12 490	r 6 045	r 9 66	r 154 355	r603 257	17	526
1995-96-	-							
1993-90- May	10 718	139	338	61	11 256	41 764	2	95
June	12 312	16 4	537	63	13 076	48 124	4	68
1996–97–	_							
July	11 604	174	522	51	12 351	45 136	_	18
August	15 465	387	756	66	16 674	62 700	3	79
September		269	751	72	14 824	54 926	4	89
October	14 169	325	955	124	15 573	59 439	2	64
November	r9 777	94	558	49	r10 478	r41 324	2	5:
December	12 911	256	383	88	13 638	50 492	2	68
January	8 086	127	262	97	8 572	34 241	_	
•	10 458	78	452	42	11 030	44 707	_	1
February March		2 1 4	288	130	12 668	49 489	2	80
March	12 036					r51 728		
April	r11 801	166	r4 1 4	r45	12 425		, 1	20
May	r12 965	217	r491	r89	r13 763	r56 864	1	
June	r 11 850	184	1213	112	r12 359	r52 211	1	2
1997-98-							_	_
July	14 002	99	482	54	14 637	63 012	1	3

Due to a change in the Customs Tariff codes implemented in July 1996, the wine type categories are not necessarily comparable with previous data reported.
 Exports may include sales made by exporters other than winemakers.

5 EXPORTS OF AUSTRALIAN WINE BY COUNTRY OF DESTINATION, JULY 1997

	Wine type		Total wine			
Country/region	Table	Fortified	Sparkling	Other	Quantity	Value
	L	L	L	L	Ł	\$'000
Fiji	32 001	2 018	7 857	180	42 056	209
New Zealand	1 522 514	8 828	47 919	6 2 1 0	1 585 471	3 960
Vanuatu	37 894	_	1 143	•	39 037	105
Total Oceania & Antarctica ¹	1 668 926	13 985	60 995	6 390	1 750 296	4 565
Denmark	168 749	-	_	_	168 749	607
Germany, Federal Republic of	355 128	_	4 302		359 430	1 540
Ireland	326 378	_	_	_	326 378	1 367
Norway	234 767	_	8 118	_	242 885	964
Russian Federation	247 430	180	_		247 610	247
Sweden	348 262	_	17 118		365 380	1 500
Switzerland	158 831	864	6 048	8 442	174 185	1 443
United Kingdom	6 635 872	11 318	288 442	1 530	6 937 162	27 978
Total Europe & the Former USSR ¹	8 893 594	12 362	326 953	11 853	9 244 762	37 570
Egypt	9 333	_	369	_	9 702	42
United Arab Emirates	40 420	÷	13 635	1 080	55 1 35	117
Total Middle East and North Africa ¹	55 943	320	14 004	1 080	71 347	170
Malaysia	33 576	36	450	1 845	35 907	238
Singapore	59 263	610	2 996	2 533	65 402	605
Total Southeast Asia ¹	135 191	826	4 940	4 406	145 363	997
Hong Kong	194 963	5 589	4 594	5 724	210 870	1 199
Japan	137 577	_	4 355	3 534	145 466	740
Total Northeast Asia ¹	474 190	15 557	12 567	14 246	516 560	3 297
Canada	352 116	23 922	39 078	25	415 141	2 182
United States of America	2 343 651	31 974	19 413	15 876	2 410 914	13 782
Total Northern America ¹	2 705 361	55 896	58 491	15 901	2 835 649	16 018
Total Other Regions ²	69 276	_	3 731	_	73 007	394
Total All Countries	14 002 481	98 946	481 681	53 876	14 636 984	63 012

¹/₂ Includes other countries as detailed in Australian Standard Classification of Countries for Social Statistics (1269.0). Includes ships' stores.

EXPORTS OF AUSTRALIAN WINE BY REGION¹

Period	Oceania and Antarctica	Europe and the Former USSR	Middle East and North Africa	Southeast Asia	Northeast Asia	Northern America	Other ²	Total all regions
	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L
199495	17 144	69 782	1 014	2 197	4 307	18 786	434	113 663
199596	14 659	83 835	946	3 525	4 450	21 999	257	129 671
1996-97	r 17 91 7	r95 472	974	r 3 698	r7 070	r28 885	338	r 154 3 55
1995-96-								
May	938	7 484	125	249	337	2 086	36	r 11 256
June	934	9 560	33	238	402	1 89 7	12	13 076
1996-97-								
July	1 704	7 522	117	313	278	2 377	38	12 351
August	1 548	11 330	55	296	3 9 5	3 033	15	16 674
September	1 564	9 467	32	419	389	2 900	55	14 824
October	2 144	9 914	61	345	570	2 511	28	15 573
November	1 934	r5 938	95	424	448	1 617	21	r10 478
December	1 264	9 048	45	336	864	2 060	22	13 638
January	1 243	4 705	58	229	699	1 624	13	8 572
February	691	6 966	137	289	542	2 377	28	11 030
March	1 614	7 773	46	241	643	2 328	22	12 668
April	1 436	7 728	99	228	490	2 430	12	12 425
May	1 062	r8 425	139	302	1 029	r2 768	38	r13 763
June	r 1 7 14	r6 653	89	r274	r722	r2 860	47	r12 359
1997–98								
July	1 750	9 245	71	145	517	2 836	73	14 637
¹ Exports may include s	sales made by exporters or	ther than winema	akers.					

Exports may include sales made by exporters other than winemakers.

Includes ships stores.

6

EXPLANATORY NOTES

INTRODUCTION

SCOPE AND COVERAGE

SEASONALLY ADJUSTED AND TREND ESTIMATES

RELATED PUBLICATIONS

ROUNDING

SYMBOLS AND OTHER USAGES

1 The information shown in this publication for the domestic sales of Australian produced wine is obtained directly from winemakers by means of a mail collection. The brandy sales figures shown represent quantities on which excise duty was paid, i.e. the quantity of brandy released for sale. Statistics relating to import clearances and exports are based on information provided to the Australian Customs Service by importers, exporters and their agents.

- 2 The information on domestic sales of Australian produced wine is obtained from winemaking enterprises with sales of 250,000 litres or more in the previous financial year. These account for approximately 95% of total wine sales. All sales data are collected on an Australia-wide basis only and State figures are therefore not available.
- **3** Tables 1–3 include all sales by winemakers (within the scope of the collection) with the exception of exports, sales for ships' stores, sales of imported wine and brandy and inter-winery sales, the last exclusion being necessary to avoid duplication in the published figures. Figures relating to foreign trade in wine and brandy are presented in table 4 to provide a basis for assessing the overall Australian wine market.
- 4 Imports cleared for home consumption comprise those goods entered for home consumption, together with goods cleared from Customs warehouses. Exports of Australian produce are defined as exports of goods, materials or articles which have been produced, manufactured or partly manufactured in Australia.
- 5 Seasonal adjustment is a means of removing the estimated effects of normal seasonal variation from the series so that the effects of other influences can be more clearly recognised. Seasonal adjustment does not remove from the series the effect of irregular influences (e.g. abnormal weather and industrial disputes).
- 6 The smoothing of seasonally adjusted series to create trend estimates is a means of reducing the impact of the irregular component of the series. The trend estimates of wine sales have been derived by applying a 13-term Henderson weighted moving average to the seasonally adjusted series.
- 7 For further information, see A Guide to Interpreting Time Series Monitoring 'Trends', an Overview (1348.0) or contact the Assistant Director, Time Series Analysis on (02) 6252 6345.
- 8 Another ABS publication which may be of interest is the *Australian Wine and Grape Industry* (1329.0) which contains production and stocks of Australian wine and brandy held by winemakers, final viticulture data and a comprehensive range of industry related data, including world comparisons.
- **9** Current publications produced by the ABS are listed in the *Catalogue* of *Publications and Products Australia* (1101.0). The ABS also issues, on Tuesdays and Fridays, a *Release Advice* (1105.0) which lists publications to be released in the next few days. The Catalogue and Release Advice are available from any ABS office.
- **10** Where figures have been rounded, discrepancies may occur between sums of the component items and totals.

nil or rounded to zero

n.p. not available for separate publication (but included in totals

where applicable)

n.y.a. not yet available

r figure or series revised since previous issue

. . not applicable

W. McLennan Australian Statistician

For more information . . .

National Mail Order Service

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